



accounting business solutions

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SAGE 100 PAYROLL 2.0

A Preview of What's Coming

You might have heard that Sage has been working on revamping the payroll module which will be called **Sage 100 Payroll 2.0**. From the information that has been released thus far, it seems to represent one of the most significant product changes in a while. Sage recently published a few videos that give us a sneak peek of what's to come, which we'll explore in this article.

Migrating to the Business Framework

As you already know if you're using the payroll module, it still works in the legacy framework while many of the modules around it have been migrated to the more modern Business Framework. That said, Sage 100 Payroll 2.0 will be migrated to the Business Framework which will open things up for more significant strides in features and capability.

Payroll 2.0 Preview Videos

Sage recently published a series of videos designed to showcase the progress they've made with Sage 100 Payroll 2.0. Here are some of the highlights.

Payroll Setup

Highlights of the new payroll setup functions include the ability to begin processing the next payroll quarter without closing the previous, better organization of tabs and options to turn on features that match your business needs, enhanced ability to reset time off hours, and more.

Employee Maintenance

Highlights of the new employee maintenance functions include expanded employee name fields, added fields like job title and emergency contacts, new medical coverage fields, veteran checkbox and military separation date, and up to 9 separate pay rates.

Payroll Setup Wizard

A payroll setup wizard takes you step-by-step through a series of questions that help you get up and running with options configured the way your business processes payroll.

Payroll Data Entry

The payroll data entry process will be improved with new options for pay cycle, enhanced date controls, a hyperlink to access employee maintenance fields (with proper security) right from the payroll data entry screen, enhanced payroll memos, check reversals, and more.

NOTE: Sage has not yet published these video demonstrations publically (on YouTube or similar). But if you [contact us](#), we'll send you the video files to download and view on your desktop.

Payroll 2.0 Release Date

The new Payroll 2.0 module will be included with the release of Sage 100 Version 2018 which is scheduled for later this year. But feel free to get in touch if you have questions about the new payroll module before then.

NEW ACH CASH RECEIPTS IN VERSION 2017

Included in the Sage 100 2017 release late last year, Sage improved payment flexibility by allowing you to offer customers the option to pay invoices through ACH transactions. Not only does this new feature allow you to get paid faster, it can also reduce fees associated with credit card payments.

Here's a closer look at the new **ACH Payments** in Accounts Receivable and Sales Order.

ACH Payments in Accounts Receivable

In accounts receivable, you can now enter ACH payments in the following tasks:

- A/R Invoice Data Entry
- Cash Receipts Entry
- Repetitive Invoice Entry

To enable this feature, you must have a [Sage Payment Solutions](#) account that is set up for ACH payments. You can then enable the feature on the Payments tab in Company Maintenance and set up ACH payment types in Payment Type Maintenance (screenshot below).

The screenshot shows the 'Payment Type Maintenance' window for 'ABC' on '9/1/2016'. The 'Payment Type' is set to 'ACH' and the 'Description' is 'Electronic check'. Under 'Payment Method', 'ACH Payment' is selected, and 'Internet Enabled' is checked. The 'Default Transaction' is 'Payment' and the 'Asset Account' is '111-00-00'. The 'Credit Card / ACH Payments' section includes 'Accrual/Account' (400-02-00), 'Merchant Account', 'Discount Percentage' (.000%), 'Per Transaction Fee' (0.00), 'Pre-Authorization Term' (0), and checkboxes for 'Allow Corporate Cards' and 'Include Level 3 Data'. The 'Sage Exchange / Payment Center Processing Settings' section includes 'Virtual Terminal ID (Merchant ID)' (940081544205), 'Merchant Key' (F7J7D8H8M8A6), and a checked 'Valid Processor Connection' box. Buttons for 'Accept', 'Cancel', and 'Delete' are at the bottom.

ACH Payments in Sales Order

In sales order, you can now enter ACH payments in the following tasks:

- Sales Order Entry
- S/O Invoice Data Entry

Again, you must have a Sage Payment Solutions account that is set up for ACH payments to enable the ACH features in Sales Order.

More Flexible Payments

A number of fields were added or renamed throughout the software in order to accommodate the new ACH payments capability. In addition, a number of reports and listings have been updated or added. Refer to the **Sage 100 2017 Customer Upgrade Guide** for full details and guidance.

The end result is that you can now offer customers more payment flexibility and get faster access to your funds by accepting ACH transactions and electronic checks.

Contact us with questions or if you need help upgrading to Sage 100 2017.

SAGE SUMMIT 2017

Save the Date!

It has been announced that Sage Summit 2017 will take place at the **Georgia World Congress Center in Atlanta, GA on May 9-11th**. The date and location are all that have been announced so far. Stay tuned and we'll provide more details as they become available.

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